

Pan Asia Banking Corporation PLC, with a presence of over two decades in the Banking Industry and currently operating with 85 online branches, has embarked on an ambitious growth plan. We invite dynamic, result oriented and highly motivated individuals to be part of our growing organization.

BUSINESS DEVELOPMENT OFFICERS/SENIOR BUSINESS DEVELOPMENT OFFICERS - LEASING (COLOMBO BRANCHES & CENTRAL REGION BRANCHES)

Job Profile

- Pro-actively promote and market Pan Asia Bank's Leasing and Asset-backed lending products
- Develop business and manage a database of customers and prospects within the agreed geographical area/segment with a view to establishing solid and long lasting working relationships
- Plan and manage sales leads and client pipeline ensuring that personal targets are met
- Ensure timely and accurate recording/reporting of activity and results using established reporting systems of the Bank

Candidate Profile

- Target driven individuals with good negotiation and people skills and an ability to work under pressure
- Possess an outgoing personality with a flair for Sales
- Possess excellent communication skills
- Should be below 30 years of age

Qualification and Experience

BUSINESS DEVELOPMENT OFFICERS

- Should have passed the G.C.E. (O/L) Examination with a minimum of four (04) Credit passes with 06 months Leasing Sales experience or 01 year Sales Experience

SENIOR BUSINESS DEVELOPMENT OFFICERS

- Should have passed the G.C.E. (O/L) Examination with a minimum of four (04) Credit passes with 02 years Leasing Sales experience or 04 years Sales Experience
- Experience in a similar role at a commercial bank or a reputed financial institution will be a definite advantage.

Vacancies exists in the following locations :

Colombo Branches - Kirulapone, Nugegoda, Kalubowila, Rajagiriya, Battaramulla, Piliyandala, Kottawa, Bambalapitiya, Wellawatte, Dehiwala, Ratmalana, Moratuwa, Panadura, Kalutara, Kadawatha, & Central Leasing Dept.

Central Region Branches - Badulla, Hatton, Matale, Pilimathalawa, Kundasale, Gampola

WALK IN INTERVIEWS

Walking Interviews will be held at the locations given below.

Colombo Branches

Date : 19th August 2019 to 23rd August 2019
Time : 9.00 am – 3.00 pm
Venue : 2nd Floor, Pan Asia Bank, Wellawatte Branch, No. 135, Galle Road, Colombo 06

Central Region Branches

Date : 26th August 2019 to 28th August 2019
Time : 9.00 am – 3.00 pm
Venue : 2nd Floor, Pan Asia Bank, Peradeniya Branch, No. 767,769 & 769/11, Sirimawo Bandaranayake Mawatha, Kandy

Chief Manager - Human Resources, Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03

Pan Asia Banking Corporation PLC is a licensed commercial bank – Fitch Rating 'BBB - (lka)