



Hemas Pharmaceuticals, Surgical & Diagnostics is a leading Importer and Distributor of Pharmaceutical, Surgical and Diagnostic Products in the Sri Lankan market adding much value to the healthcare industry for over seven decades. We represent over 30 Prestigious Multi-National Pharmaceutical, Surgical and Diagnostics Manufacturing Companies Globally.

We are in the search for a professional who would like to join our ranks as Manager- Distributor Operations.

Job Profile

To act with the highest degree of integrity in ensuring the target territory assigned is managed on behalf of the company to drive Highest Returns. The role holder must be a matured Sales Professional with a proven background in handling a dynamic and challenging territory with the innate ability to manage stakeholders and to ensure results are delivered aligned with the aspirations of the company. The person must have demonstrated exceptional sales leadership capabilities.

Manager- Distributor Operations

The person selected will be assigned to manage a designated target market in the country and will need to fulfill the requirements below.

- Degree in Marketing Management/CIM UK
- MBA
- Diploma in Sales Management
- Good in MS Excel
- 10 years of Pharmaceuticals Direct Sales and Distribution handling experience
- 15 years of Pharmaceuticals Distributor Management experience
- Proven leadership in Sales Management handling a diverse team of professionals

If interested, please apply with the designation indicated on the subject line to;

General Manager HR
HemasPharmaceuticals(Pvt) Ltd,
No.12, Glen Aber Place, Colombo - 03.
Phone (General): +94 11 4766666

Email: careers.healthcare@hemas.com
Web: www.hemashealthcare.com