

## Job Advert Details

Some careers have more impact than others.

If you are looking for a role where you can continue to make an impression, take the next step at HSBC where your contributions will always be valued.

Global Payments Solutions (GPS) is an integral part of our client proposition and employs our global network to capture market share and deliver growth. The business is uniquely positioned to help clients make payments across borders, across currencies and regulations, quickly and cost effectively with dedicated in country and regional support. Our expertise in this area is repeatedly recognized by the industry's most prominent publications and associations with numerous global, regional, and country awards.

We are currently seeking an experienced professional to join our team in the role of Product Manager.

### Principal Responsibilities

- Govern the Product Framework - to ensure client centricity, drive resilient and consistent business results.
- Lead development of product and project plans to support the strategy execution.
- Ensure the product is designed to meet customer needs and is aligned to the Global Payments Solutions strategy.
- Perform product performance analysis on a regular basis; provide directional change and drive optimization initiatives where needed.
- Execute product development, enhancements, pilots.
- Undertake market research to ensure pricing is still competitive and relevant.
- Undertake remediation projects where needed to manager risk, revenue, and profitability streams.
- As First Line of Defense - identify, assess, and monitor key product risks.
- Embed relevant product specific recommendations from first, second and third line of defense
- Consult other product managers, service teams and risk stewards regarding trigger events and issues.
- Ensure product documentation is regularly reviewed with appropriate stakeholders as part of the product review cycle.
- Ensure the product is in line with local regulation and regional regulations where applicable.
- Establish a consistent product performance metrics.
- Establish an up-to-date product collateral (training material, internal/external factsheets etc).

### Requirements

- Minimum 3 years of work experience in the banking industry, preferably in a Product Management role.
- Bachelor's degree in business, related field, or equivalent work experience.
- In-depth knowledge of industry standards related to all Cash Management products and services.
- Able to demonstrate effective communication and influencing skills, and experience in operating within larger cross-functional organizations with matrix environment.
- An agile self-starter ('learning-by-doing' attitude), with a curious mindset and strong eye for detail
- Lateral thinker with strong analytical and good problem-solving skills.
- Ability to work effectively with multiple business and technology partners to drive innovation and deliver product enhancements.
- A team-worker with effective interpersonal skills and stakeholder management skills.
- A highly motivated and committed individual with a deep desire to learn and excel.
- Strong interpersonal and communication skills (written and verbal).
- High data literacy
- Experience in cash management is required.
- Familiar with current and future industry trends relating to account propositions, payments, liquidity, digital etc.
- Experience in working for an International Global Banking environment and Broad-based knowledge of HSBC Group companies will be an added advantage.

When applying, please submit a full resume.

You will achieve more at HSBC.

HSBC is committed to building a culture where all employees are valued, respected and opinions count. We take pride in providing a workplace that fosters continuous professional development, flexible working, and opportunities to grow within an inclusive and diverse environment. Personal data held by the Bank relating to employment applications will be used in accordance with our Privacy Statement, which is available on our website.