



We are Sri Lanka's premier private sector commercial bank. Our visionary journey has taken us beyond the realms of business as we have made a conscious effort to go where no bank has dared to go; from downtrodden villages long-forgotten, to the world across the shores. The driving force behind this epoch-making journey is our strong team of achievers, affectionately known as the Hatna Family. As we continue to make history and move ahead, we invite dynamic and ambitious individuals to join us in our trailblazing banking saga.

We are looking for bright minds to help us create a world of happy experiences.

AGRICULTURAL OFFICER (FIXED TERM CONTRACT)

Job Role

The Agricultural Officer will lead the Microfinance business to build strong relationships with the rural clientele and other stakeholders and develop the capabilities of Microfinance Associates to achieve business goals and enhance the Microfinance portfolio.

Duties and Responsibilities

- Canvassing/Cross Selling of Microfinance Products to grow and achieve segment goals.
- Work with external agencies to capture the maximum benefit for HNB's Microfinance business.
- Provide support for the Value Chain Financing arrangements of the Microfinance segment
- Oversee/monitor active client relationships to upgrade client business volumes, identify new business opportunities and other potential clients.

Academic / Professional Qualifications

- A Degree in Agriculture from a recognized University or a Diploma in Agriculture.
- Intermediate in Applied Banking and Finance or Diploma in Applied Banking and Finance from the Institute of Bankers of Sri Lanka, will be an added advantage.

Age

- Below the age of 30

Experience

- At least 2 years' experience in a similar capacity within the Microfinance field in a reputed financial institution or exposure in an Agriculture based organization
- Proven track record in canvassing Microfinance business

Skills and Capabilities

- Clear commitment to work in the field and serve at our outstation Customer Centres
- Ability to work independently with minimum supervision
- Good analytical and decision-making skills with knowledge in MS Excel
- Flair for good interpersonal relations and customer service
- Good communication skills with the ability to relate to the relevant customer segment

Interested candidates are invited to apply for the position

All applications must reach us by

13th September 2024

APPLY VIA XPRESSJOBS

