



# JOIN

## THE MARKET LEADER IN LIFE INSURANCE



### EXECUTIVE - TELE SALES COLOMBO

For more than 36 years, we've helped millions of Sri Lankans lead more fulfilling lives. By taking care of their risks, we've given them the strength to dream big, and the peace of mind to follow those dreams. As we look ahead to the next 36 years, we're seeking the right individuals to lead us into a better, brighter future for us all.

#### The Job

Selected candidates will manage phone-based sales, focusing on leads, customer engagement, and closing deals. They should leverage their product knowledge and sales strategies to achieve targets, while following up post-sale to ensure customer satisfaction and drive repeat business.

#### The Ideal Candidate

- Below 30 years of age
- Passed GCE A/L exam and GCE O/L with Credit passes in Maths and English
- Part qualification in CIM/SLIM would be an advantage
- Minimum of 2 years' experience in sales or business development role, preferably in the life insurance sector. Candidates with varying levels of experience can be considered for junior or senior roles

- Excellent communication, interpersonal and negotiation skills
- Ability to build and maintain long-term relationships with the clients
- Self-motivated with a results-driven approach and customer-oriented

#### The Rewards

An attractive remuneration package awaits the right candidate.

#### The Application

If you feel like you're the right person for this role, please forward your updated CV to [jobs@ceylife.lk](mailto:jobs@ceylife.lk). Please mention 'Executive - Tele Sales' in the subject line of the email.

