



# Pinnacle Relationship Manager

## New Kotahena Branch

DO YOU EMBRACE  
PERSEVERANCE, DISPLAY  
RESILIENCE, AND BELIEVE THAT  
COLLECTIVELY

*we can foster growth and progress together?*



You should ideally

- ⌚ possess at least 7 years of executive experience in the banking/finance field with exposure to handling high networth clients
- ⌚ possess a degree or full professional qualification acceptable to the Bank
- ⌚ possess a pleasing, confident and outgoing personality
- ⌚ have strong communication skills in English
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You will be responsible for managing and growing the high networth client portfolio of the Branch, maximizing revenue opportunities through cross selling and increasing profitability. You will also be responsible for identifying client needs, managing interactions with existing and future customers whilst ensuring excellent customer service and satisfaction.

Applicants who do not possess 7 years of executive experience will be considered for recruitment as Assistant Relationship Managers.

*We are an equal opportunity employer, committed to promoting an inclusive and diverse environment. Recruitment to the Bank is based solely on merit and competency. Any form of canvassing is discouraged.*

*Correspondence will only be with the short-listed candidates.*

*Please apply via e-mail by sending an updated CV or a DFCC Bank application form which could be downloaded from our website to [recruit@dfccbank.com](mailto:recruit@dfccbank.com) with the post applied for in the subject By January 14, 2025.*

Chief Human Resource Officer  
DFCC Bank PLC  
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