

# JOIN THE TEAM OF CARGILLS BANK

## Assistant Relationship Manager - Collection Accounts

### KEY RESPONSIBILITIES

- ✓ Actively manage and grow a portfolio of collection accounts, ensuring strong relationships and excellent service delivery.
- ✓ Identify and acquire new collection accounts, focusing on strategic partnerships.
- ✓ Proactively work with collection account partners to increase the volume of transactions and optimize the collection process.
- ✓ Conduct regular performance reviews, identifying trends and taking corrective actions as needed.
- ✓ Regularly visit merchants to strengthen relationships and promote services.
- ✓ Actively support initiatives to increase the adoption of Cargills Bank's digital banking products and services.
- ✓ Ensure compliance with all relevant regulations and internal policies related to collection accounts and digital banking.
- ✓ Prepare detailed reports on collection account performance, trends, and customer insights.

### EXPERIENCE & QUALIFICATIONS

- ✓ Educational Qualifications related to Banking/Business Management is preferable
- ✓ Minimum of four years of experience in relationship management/sales and marketing
- ✓ Excellent communication and interpersonal skills, with the ability to build rapport with clients and internal stakeholders
- ✓ Strong leadership, analytical skills and proficiency in Microsoft Office applications
- ✓ Passion for customer service and a drive to achieve business objectives

Interested candidates are invited to forward their CVs to [career@cargillsbank.com](mailto:career@cargillsbank.com) mentioning the post applied for, in the subject line of the email on or before **07<sup>th</sup> February 2025**.

**Head of Human Resources**  
**Cargills Bank PLC**  
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