

# RELATIONSHIP MANAGER – PRIVILEGE BANKING

## PRIVILEGE HUB – JAFFNA

The job holder will be responsible for executing strategy, business & operations plans across identified clients & market segments of Privilege Select Banking for sustainable, profitable growth of business lines, in adherence to all applicable policies and regulatory requirements.

### THE JOB

- To understand strategy, business, and operational plans for Privilege/PRV Select Banking and identified market segments/clients to achieve the targets.
- To ensure adequate efforts in awareness generation/invitation for Privilege/PRV Select Banking.
- To ensure close monitoring and achievement of business plans relating to Assets, Liabilities, and Fee Income across all business lines.
- To be updated on all applicable policies, procedures, and guidelines that would help in fulfilling the business and operations plans.
- To be abreast of the market/economic environment and provide excellent customer service and solutions to existing/new HNWI.
- To provide timely operational services to each client as per policy and regulatory requirements.
- To collaborate with other departments to provide efficient service to clients.
- To maintain zero-tolerance with respect to adherence to the integrated risk management framework.

### THE PERSON

- Possess around 8-10 years of banking experience, out of which at least 5 years should be in portfolio management in Privilege Banking, Corporate Banking, or Branch Banking.
- A Bachelor's degree in Commerce, Finance, Banking, or a related field.
- Be familiar with AML/KYC procedures and FIU.
- Knowledge of Central Bank, Exchange Control, and Inland Revenue regulations.
- Demonstrate strong relationship and portfolio management skills.
- Be a target-oriented self-starter, exhibiting a high level of initiative.
- Demonstrate utmost professionalism and integrity in carrying out tasks.
- Should be a team player who works towards common business goals.

**Position is at Deputy Manager Level**

**Please login to <https://www.ndbbank.com/careers> to apply on or before 21st February 2025.**

We will correspond only with the shortlisted applicants

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The future is banking on us

Vice President Human Resources