

JOIN THE MOST AWARDED BANK IN SRI LANKA



With an enduring vision of being the most technologically advanced, innovative and customer friendly financial organization, we, the Most Awarded Bank in Sri Lanka, continue to progress steadily while being the first Sri Lankan bank to be listed amongst the Top 1000 Banks in the World.

Our unparalleled record of success is supported by an unmatched suite of digital offerings and superior standards in service, stability and performance. We are poised to ascend to even greater heights in the near future.

Manager Supply Chain Dealer Finance

JOB PROFILE

- **Dealer Financing** : Developing, implementing, and managing dealer financing programs, such as floorplan financing, retail financing, and working capital loans, while negotiating financing terms and agreements with dealers and financial institutions. Additionally, monitoring dealer creditworthiness and financial performance, alongside managing risk and minimizing losses associated with dealer financing
- **Relationship Management** : Building and maintaining strong relationships with dealers, financial institutions, and internal stakeholders, while providing financial guidance and support to dealers. Additionally, addressing dealer inquiries and resolving financing issues efficiently
- **Financial Oversight** : Analyzing dealer financial statements and performance data, preparing financial reports and presentations for management, and monitoring key performance indicators (KPIs) related to dealer financing. Additionally, forecasting the financial needs of the dealer network to ensure effective financial planning
- **Compliance and Risk Management** : Ensuring compliance with all relevant regulations and company policies, while identifying and mitigating risks associated with dealer financing. Additionally, implementing and maintaining effective internal controls to safeguard financial operations
- **Supply Chain Alignment** : Working to align the financial aspects of the dealer network with overall supply chain efficiency, while understanding the flow of goods and how financing can support their movement effectively

APPLICANT'S PROFILE

- A bachelor's degree in finance, accounting, business administration, or a related field.
- A MBA or other advanced degree will be an added advantage.
- A minimum of 5 years of experience in dealer finance, commercial lending, or a related financial field.
- Strong expertise in risk assessment of lending facilities,
- Industry-specific experience (e.g., automotive, heavy equipment, agricultural equipment) and experience in floorplan financing will be an added advantage.
- **Financial Expertise** : Strong financial analysis, modeling, and software proficiency, coupled with regulatory knowledge.
- **Communication & Interpersonal Skills** : Excellent communication, negotiation, and relationship management abilities.
- **Operational Understanding** : Solid grasp of supply chain operations.
- **Technical Proficiency** : Strong computer and spreadsheet skills.
- **Personal Attributes** : Analytical, detail-oriented, problem-solving, team-oriented, and ethical.

Successful candidates will be provided with an attractive remuneration package, commensurate with benchmarked financial institutions.

Interested candidates are invited to apply for the position, all applications should be routed through our corporate website.

To apply, please visit,

www.combank.lk

Careers

Open Positions

Manager Supply Chain Dealer Finance

 **COMMERCIAL BANK**